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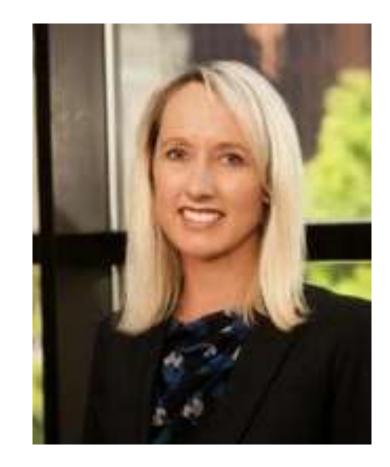


Jeanne Schow, Vice President & US Head of Business Development

APCER Life Sciences, a premier global Drug and Device Safety and Pharmacovigilance company.

25+ years of business development in the Biotech and Medical Device industries including target discovery, patient recruitment for clinical trials, full CRO services for Phase II-IV clinical studies; pharmacovigilance for drugs, device-drug combinations, cellular & gene therapies; late stage studies: safety, registries, pragmatic, data. Previous experience in semiconductor and data storage.

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Objective: Raise the level of awareness for Drug Safety in the clinical setting from a mandated process to thoughtful consideration for the patient both during the study and when the drug or therapy is approved.



This is not an educational course for AE reporting, but this talk is meant to be a general discussion about drug safety and considerations from my experience for the clinical setting as well as early stages of the commercial launch





Agenda

- The Why
- The Consequences
- My Experience
- Strategic Considerations
- Clinical Operations
- Post-Approval
- ATMPs a new Frontier
- To Do List
- APCER's Services

6

- What are the risks of the drug alone?
- Can I combine it with other drugs?
- Can I overdose?
- What are the side effects?
- What happens if I take this drug for the rest of my life?

- •What is the primary reason that I don't take my medication?
- •A) Forget
- •B) Cost
- •C) Clinical Reason (side effect or inadequate response)

The How - Science



Vioxx

•Safety today is a partner for product longevity- as much as efficacy and quality

•Why and what failed? Lessons learned.

Lipobay

•Focus on the essence and rationale of regulations

Seroxat – safety was not a focus

•New and advanced therapies- what do the regulators/ethics committees/patient groups want to see.

Intercept – Oclavia

•Early safety strategy is essential and not just desirable





We didn't have any SAEs in our clinical trials so we won't have but one or two in the commercial setting, so...We think we can do it all in-house, we just want to have a back up

We don't think there will be any SAEs so we will just have our CRO report the safety events

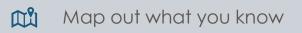
We have a PDUFA date in 3 months, and we don't have a PV system in place yet. It just hasn't been a high priority. Do we have to have a safety database to launch our drug?

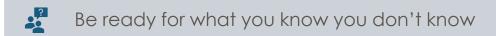
We are a biosimilars company so we don't really have to worry much about Pharmacovigilance. What is signal detection? (same for generics)

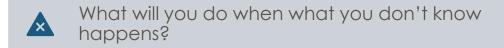
We don't think we should have to provide any aggregate reports to the FDA until we actually launch our product. Is there a problem that we haven't submitted anything for over a year?



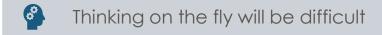
- •There are known knowns. These are things we know that we know. There are known unknowns. That is to say, there are things that we know we don't know. But there are also unknown unknowns. There are things we don't know we don't know.
- Donald Rumsfeld

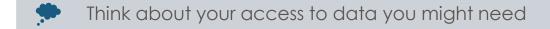












Consider ongoing assessments and mock situations





Drug Safety Considerations for Clinical Trial Managers:

Protocol should enable safety learnings

Prepare a safety management plan for each study

Investigator Brochure

Consider a Developmental RMP (dRMP)

Crisis management plan (optional but recommended)

Learn the possible long term safety issues

Other considerations:

- Collect AEs
- Safety Data Assessments (during the study)
- Continuous Benefit Risk Evaluation every 6 months

What about the Commercial Launch?

- Risk Management Plan (RMP) Long Term plan to show that safety is not compromised
- RMP/REMS: Based on your Clinical Trials, how will you manage those key risks when your products gets into the market?
- Possible Answers FOR SAFETY Not just the commercial team
 - PAP
 - Patient Doctor communications
 - Follow-up systems
 - Educational programs

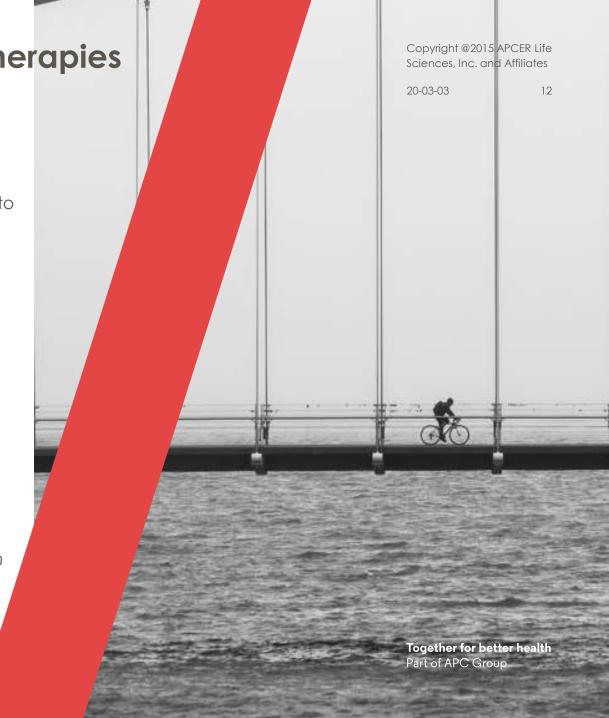


Specific Safety Challenges with Gene Therapies and/or Cellular Therapies

- Long term follow ups (5/15 years)
- Detailed case records from the investigator/prescriber corresponding to long term follow ups
- Unique potential risks associated with gene therapy (e.g. autoimmune reactions, vector targeting wrong cells, contamination by replicationcompetent recombinants related to the parental pathogenic virus, insertional mutagenesis leading to cancer etc.)
- Difficulty in causality assessment due to long latent period between gene therapy and associated side effects. Not all gene therapy products present the same risks of delayed adverse events. Product characteristics to be taken into account.
- Stringent overview by Regulatory authorities and ECs

The above points make it imperative that the safety team personnel involved have high level of expertise and there is medical oversight by an expert in the field.......





FDA halts Juno CAR-T trial after three patient deaths

by Stacy Lawrence | Jul 7, 2016 5:55

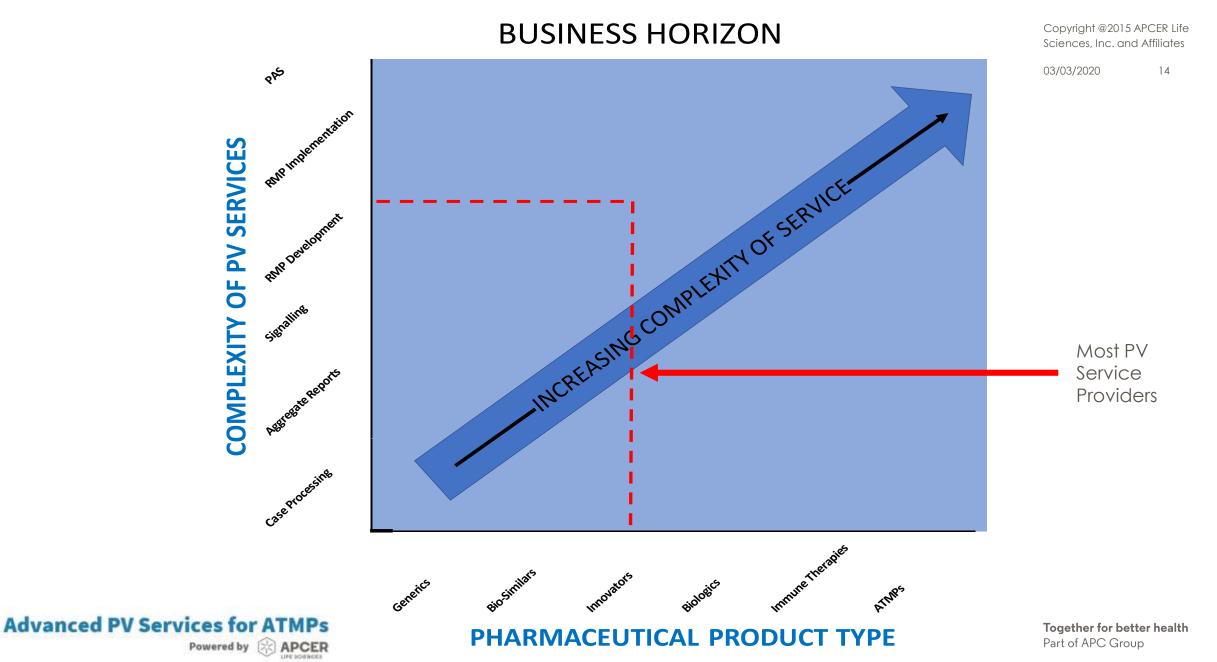
Investors spooked by Kite CAR-T death, but biotech remains confident

by Ben Adams | May 8, 2017 12:17pm

Deaths in both studies were caused by cerebral edema



Source for both articles: Fierce Biotech



Start as early as you can...."I wish we would've done this sooner"

Perform a gap analysis for a compliant PV system. Your PV partner should be able to help with this, or hire a 3rd party consultant.

For your PV RFP, you need to include volumes and timelines for commercial launch(es) and ongoing clinical trials. The PV budget is largely driven by volume of ICSRs. Input from the commercial team as well as your PV partner may help to project AE and SAE volume post-approval. Remember that AEs must be reported and scalability could matter if your AEs could be higher than expected.

Migration cost estimate will require all different types of source data. Make sure migration costs are inclusive of the entire case with attachments as well as ensure you are in agreement on quality review. (100%).

Get to know your provider. If you pick the wrong one, you will have a cost of change that could be significant.



About APCER Life Sciences

A partner with expertise

- 750+ full-time employees
- 100% of employees involved in PV Operations are HCPs
- More than 15% of physicians on staff

...to deliver solutions

- More than 60 large/mid/small/biopharma clients
- History of long-term, expanding relationships

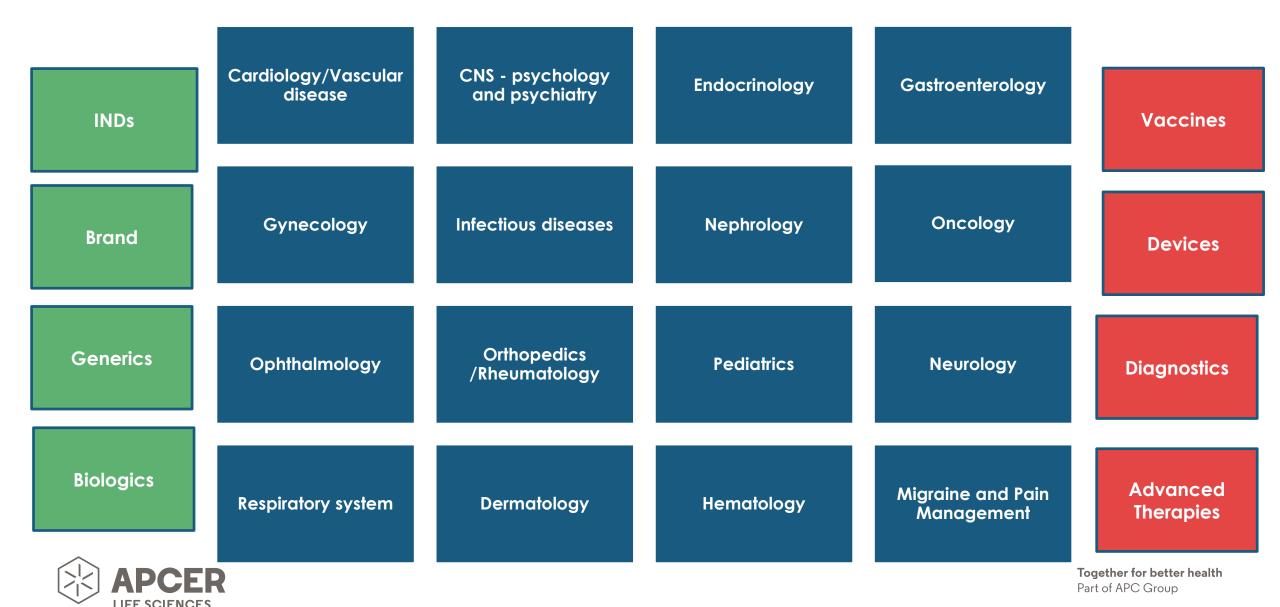
....globally

- Safety reporting into 100+ countries
- Medical Information coverage in 50+ countries in 30+ languages, scalable to 100+ languages
- Offices in Princeton, London, Hong Kong, New Delhi, Ahmedabad





Therapeutic experience across product types



Services Portfolio



Pharmacovigilance

- Case Processing
- Literature Search
- Signal Detection
- Safety Reporting
- QPPV
- Risk Management



Medical Writing

- Clinical Writing
- Regulatory Writing
- Commercial Documents



Medical Information

- Integrated response center
- MSL Documents
- Medical Services



Regulatory

- Pre Approval Services
- Submissions
- Life Cycle
 Management



Quality

- Audits
- Training
- Inspection Readiness
- CAPAManagement
- Consulting









Thank You





Adverse Drug Reaction (ADR) and Serious (SADR)

Adverse Event (AE) and Serious Adverse Event (SAE)

Suspected Unexpected Serious Adverse Event Report(SUSAR)

Drug Safety Update Report (DSUR) – submitted annually after the IND has been accepted for unapproved products in the clinical stage

Periodic Safety Update Report (PSUR) – submitted periodically for approved products

PDUFA Date: **PDUFA Date** means the **date** identified in an official communication from the FDA as the target **date** by which the FDA expects to issue an action letter, as required under the Prescription Drug User Free Act of 1992 (P.L. 102-571), as amended and in effect from time to time.



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21

20-03-03

Somatic cell therapy medicinal product (SCTMP)	Tissue engineered product (TEP)	Gene therapy medicinal product (GTMP)	Combined ATMP
contain cells or tissues that have been manipulated to change their biological characteristics. They can be used to cure, diagnose or prevent diseases	contain cells or tissues that have been modified so they can be used to repair, regenerate or replace human tissue	contain genes that lead to a therapeutic, prophylactic or diagnostic effect Inserting 'recombinant' genes into the body, usually to treat a variety of diseases, including genetic disorders, cancer or long-term diseases.	contain one or more medical devices as an integral part of the medicine, i.e., cells embedded in a biodegradable matrix or scaffold